

**PROGRAM  
CHAIR**

**Jerome N. Slavik**  
Partner  
*Ackroyd, Piasta,  
Roth & Day LLP*

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**insIGHT**

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# ABORIGINAL OIL AND GAS VENTURES

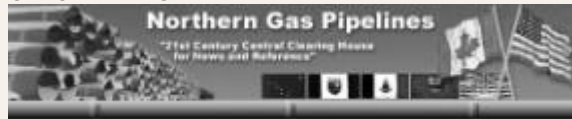
## *Opportunities and Strategies for Success*

April 25 - 26, 2002 • Sheraton Grande • Edmonton, AB

*Attend this conference and gain the essential information you need to succeed with Aboriginal oil and gas ventures. Hear from leading experts on:*

- Current positions and future outlook for pipeline and oil & gas development projects
- What Aboriginal communities and businesses need to consider when planning to enter into development projects
- Tips for negotiating and structuring contracts between oil and gas companies and First Nations
- Negotiating the "duty to consult" and other legal obligations when working with First Nations
- Protecting the land and environment from the potential damages associated with oil and gas pipeline construction
- The findings and recommendations of the *National Round Table on the Environment and Economy (NRTEE)* on sustainable resource development
- The Alberta Government's role in maximizing Aboriginal participation in oil and gas development

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*and much more...*

### KEYNOTE LUNCHEON SPEAKER

**The Honourable Pearl Calahasen**

*Minister of Aboriginal Affairs & Northern Development (Alberta)*

"Aboriginal Participation in the Economy Through Partnership and Sustainable Resource Development"

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# WHO SHOULD ATTEND

- **First Nation Leadership and Businesses**
- **Aboriginal Associations and Communities**
- **Land Managers and Administrators**
- **Policy Makers and Advisors from both Corporate and Public Sectors**
- **Oil and Gas Business Developers**
- **Managers for Aboriginal Relations and Services**
- **Economic Development Officers**
- **Legal Counsel**
- **Environmental Consultants and Engineers**

## **VP, Directors and Managers of:**

- **Native Affairs**
- **Oil and Gas Development Exploration**
- **Finance**
- **Business Operations**
- **Aboriginal Communications and Public Relations**

Dear Colleague,

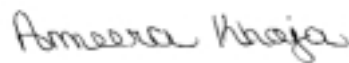
Aboriginal communities in Canada are faced with many opportunities in the area of natural resource development. The conditions of the market in the north and access to potential resources suggest the possibility for long-term production in natural gas. There are however many considerations to evaluate before entering into oil and gas development projects. This two-day conference by **Insight Information Co.** is aimed at providing information and strategies that will enable communities in Alberta and the Northwest Territories to work with government and industry in creating oil and gas development projects with common economic objectives.

You will hear from government and community leaders on current initiatives in Alberta to maximize Aboriginal participation in oil and gas development. Legal and industry experts will present you with the key risk factors you need to consider in assessing potential ventures. A closer look at the history and progress of oil and gas projects in the NWT and the Arctic will provide a clearer understanding of the information required, the potential obstacles that arise and the strategies needed to bring communities, government and industry together.

Attendees will be afforded the opportunity to address their questions to the speakers in each session and informally during breaks. The conference materials, prepared by the speakers, will also prove to be a valuable resource for attendees after the conference.

This is a unique and comprehensive event that you cannot afford to miss. I look forward to meeting you in person!

Sincerely,



Ameera Khoja  
Conference Developer  
Insight Information Co.

***Delegates will receive a set of original materials that will serve as a valuable reference source after the program.***

# THURSDAY

APRIL 25, 2002

8:00 **Registration**

8:55 **Welcome Remarks from  
Insight Information Co.**

9:00 **Chair's Opening Remarks**

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**Jerome N. Slavik**

*Partner*

**Ackroyd, Piasta, Roth & Day LLP**

9:15 **Maximizing Aboriginal Participation  
in Oil and Gas Development: The Role  
of the Government**

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**Paddy Meade**

*Deputy Minister*

**Alberta Ministry of Aboriginal Affairs  
and Northern Development**

- Introduction - demographics and highlights
- Aboriginal policy framework and initiative
- How government acts as facilitator regarding Aboriginal participation in the economy
- Capacity Building Strategy
- Strengthening relationships to create more integrated economies with Aboriginal communities and the oil and gas industry

10:00 **Coffee Break**

10:15 **Non-Renewable Resource Development  
Opportunities for Aboriginal Communities**

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**David McGuinty**

*President & CEO*

**National Round Table on The Environment  
and Economy (NRTEE)**

*'Aboriginal communities in the northern parts of Canada are faced with many opportunities in the area of natural resource development. The conditions of the market and access to resources suggest there is good potential for long-term development. The NRTEE established the Aboriginal Communities and Non-Renewable Resource Development Program to examine whether communities can be economically sustained through involvement with oil and gas exploration and development.' This session will highlight the findings of the task force and their recommendations to government,*

*which aim to ensure economic growth, along with the preservation of the environment and Aboriginal culture.*

- Background to the study conducted by the NRTEE
- Opportunities for non-renewable resource development in Canada
- How will communities be affected by development?
- Cultural and social perspectives
- Dealing with land claims
- Managing the cumulative effects of development
- Requirements in working with First Nations
- Implementing legislation
- Recent proposals and initiatives for developing resources
- Recommendations from the NRTEE
- Investment opportunities and strategies for non-renewable resource development
- Capacity building for First Nations to ensure economic prosperity
- What you need to know about the consultation process
- Distribution of resource revenues within communities
- Maintaining the environment

11:15 **The Indian Oil and Gas Act  
and Current Regulations**

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**Terry Williams**

*Partner*

**Fraser Milner Casgrain LLP**

*This session will focus on legislation and recent court decisions governing oil and gas exploration and development on First Nation lands including:*

- Exploratory licensing requirements
- Obtaining permits and leases
- Surface rights: the importance of knowing the status of the surface to which access is sought
- Royalty calculation
- Equitable production and pooling

12:00 **Networking Luncheon**

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1:00

### Aboriginal Participation in the Economy Through Partnership and Sustainable Resource Development

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**Honourable Pearl Calahasen**  
*Minister of Aboriginal Affairs & Northern Development (Alberta)*

- Vision of Alberta government - more integrated economy where Aboriginal people and industry strengthen relationships so that Aboriginal people can be part of the Alberta advantage
- Highlights of Aboriginal/industry/government partnership agreements and unique Metis Settlements legislation in Alberta
- Specific economic development partnership examples in the energy and forestry industries including Aboriginal peoples' access to capital

KEYNOTE ADDRESS

### 1:30 Identifying Your Prospective Partner and Entering Into a Successful Partnership

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**Larry Veilleux**  
*Community and Corporate Affairs*  
*Golder Associates*

- Identifying the most appropriate partners
- Understanding where the decision making authority lies
- Effective negotiation strategies
- Community consensus for entering into a partnership

### 2:15 Strategies for Negotiating Impact Benefit Agreements

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**Bill McElhanney**  
*Partner*  
*Ackroyd, Piasta, Roth & Day LLP*

*Impact Benefit Agreements (IBA's) are required for major development projects in areas where land claim agreements have been reached, or where there are unsettled land and resource claims. These agreements make provisions to compensate Aboriginal communities affected by the environmental and social impacts of development projects. This session will look at:*

- The importance of IBA's
- Who are the stakeholders
- Strategies for drafting agreements
- Meeting the community's long term objectives
- Ensuring the integrity of the environment

### 3:00 Refreshment Break

### 3:15 Effectively Conducting Negotiations between Government, Industry and Aboriginal Communities

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**Jerome N. Slavik**  
*Partner*  
*Ackroyd, Piasta, Roth & Day LLP*

- Building business relationships at the negotiating table
- Realizing common interests
- Exploring better options

### 4:15 The "Duty to Consult" and Legal Obligations

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**A.W. (Sandy) Carpenter**  
*Partner*  
*Lawson Lundell Lawson & MacIntosh (Calgary, AB)*

- Are your negotiating sessions "consultation"?
- Trading constitutional rights for benefits
- Can First Nations and industry satisfy other governments' fiduciary obligations?
- Maximizing value and effectiveness of the working relationship
- Achieving certainty in defining responsibilities
- Timelines and other impediments to establishing common objectives
- The participation of non-aboriginal governments

### 5:00 Closing Remarks from Chair and Conference Adjourns

# FRIDAY

APRIL 26, 2002

### 9:00 Chair's Opening Remarks

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**Jerome N. Slavik**  
*Partner*  
*Ackroyd, Piasta, Roth & Day LLP*

### 9:15 Financing Options and Tax Planning Considerations

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**Mark Roth**  
*Senior Account Manager*  
*Oil and Gas Banking Centre*  
*RBC Royal Bank*

- Options available for financing or investing in a project
- Associated financial risks and benefits from the lenders' perspective
- Loan insurance

## 9:45 Tax Issues

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### Donald K. Biberdorf

Partner

**Felesky Flynn LLP**

- Status of First nations under the Income Tax Act
- Corporations
- Trusts
- Joint ventures/partnerships
- Structuring transactions between taxable entities and First Nations

## 10:15 Coffee Break

## 10:30 Meeting the Needs of the Community and Industry: The Acho Dene Koe Experience

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CASE STUDY

### Shane Parrish

CEO

**ADK Corporate Group**

### Kim Deneron

Secretary Treasurer

**ADK Corporate Group**

- Meeting community and industry needs
- Working with community members to create employment and education resources
- Description of specific work projects
- ADK's business successes
- Joint ventures and partnerships formed with community and industry
- Human resources policy
- Ensuring First nations employment
- Emphasis on safety and employee assistance programs

## 11:30 Aboriginal Corporate Relations in Oil and Gas Development

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### Perry R. Eaton

Corporate Relations Manager

**Alyeska Pipeline Service Company**

- Overview of the history of the Alaskan experience
- Pipeline history, design and operations
- Environmental protection
- Land claims settlement in Alaska and their impact
- Important issues facing the oil industry and Aboriginal communities today
- Environmental protection

## 12:30 Networking Luncheon

## 1:45 Arctic Gas Projects: An Overview

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### Dave Harbour

Publisher

**Northern Gas Pipelines**

President

**The Harbour Company**

- Alaska Native Claims Settlement Act cleared the way for Alaska's oil pipeline
- Mackenzie Delta and Prudhoe Bay Producers join with major North American pipeline companies to form Arctic Gas.
- Evolution of Aboriginal involvement in gas pipeline projects
- Canadian & U.S. governmental decisions
- New and old competitors and alliances as of 2002
- A look at subtle political influences.
- Current project status
- Northern Gas Pipeline(s) future
- Opportunity/responsibility for Aboriginal corporations and local governments

## 2:30 Refreshment Break

## 2:45 The Mackenzie Delta Pipeline Development

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CASE STUDY

### Dennis Nelner

Member of the Executive Committee

**Liidlii Kue First Nation**

- Background and chronology of events
- Understanding the process
- Separating politics from business
- Expectations from the industry
- Respecting the culture and traditional ways of life
- Vision for the future
- Creating a motivated workforce
- Full participation in the economy

## 3:30 Environmental Considerations of Large Scale Oil and Gas Developments

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### Paul McLaughlin

Environmental Planner

**AXYS Environmental Consulting Ltd.**

- Cumulative effects of oilsands
- Air, soil and water considerations
- Environmental considerations in the context of the current regulatory framework on and off reserves
- Community considerations and community consultation

## 4:30 Closing Remarks and Conference Concludes



**Aboriginal Oil and Gas Ventures**  
**April 25 - 26, 2002 • Sheraton Grande • Edmonton, AB**

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